**Position: Sales/Product Manager**

**Job Duties**

Responsible for the development and performance of all sales activities within an assigned market. Direct sales and marketing efforts. Provide leadership towards the achievement of maximum profitability and growth in line with mutually agreed upon expectations. Establish plans and strategies to expand the customer base within a market segment. Contribute to the development, training, and education of clients and account executives. Will be responsible for up to date CRM information. Will assist senior management in developing an effective, company wide, sales and marketing strategy. Candidate will implement this strategy with high performance expectations and mutually agreed upon results.

**Qualifications**

Small business sales or sales management experience required. Comfortable with technical sales and be able to create professional quote packages. Preferably a product expert in a particular field. Good written and verbal communication skills are necessary. Comfortable working with an entrepreneurial business culture as well as working independently.

**Additional information**

Review [www.plittinternational.com](http://www.plittinternational.com) prior to sending your resume. A phone interview will be conducted after receipt of your resume for those being considered for the position. Business is located in Brillion, Wisconsin. An office will be provided as well as needed tools, such as a computer and required software. Occasional travel may be required both domestically and internationally.

Please send cover letter and resume to [jplitt@plittinternational.com](mailto:jplitt@plittinternational.com).